

Settlements Report

December 2013

Construction Labor Research Council

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Settlements Report

December 2013

Settlements for 2013 in the construction industry analyzed by the Construction Labor Research Council (CLRC) averaged the following: **first year—2.2 percent (\$1.00), second year—2.6 percent (\$1.30), and third year—2.6 percent (\$1.34)**. Statistics for 2013 in this report reflect wage and fringe benefits combined from Jats

The median increases from January through December in 2013 were similar to the averages outlined earlier, at 2.2 percent (\$0.92) for the first year, 2.6 percent (\$1.25) for the second year, and 2.6 percent (\$1.20) for the third year. The median is the rate at which half of the agreements are higher and half are lower and is a common and useful statistic for evaluating pay data because it is less affected by outliers.

Exhibits 4 and 5 show details about the first year of collectively bargained settlements. The most common settlement in 2013 and 2012 was 2.1 - 2.5 percent. There were significantly fewer settlements with no increase in 2013.

Exhibit 4

Details for first year settlements shown as percents: 2012 and 2013–September

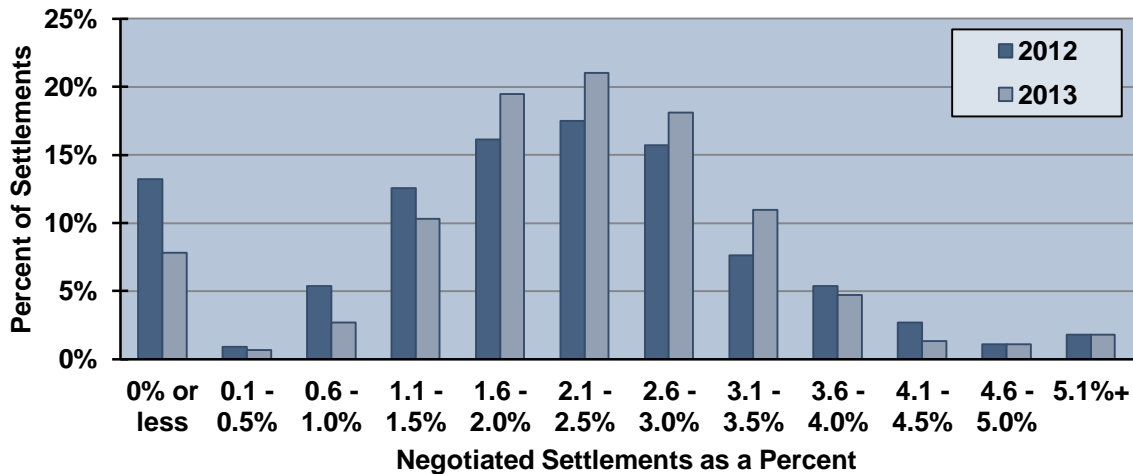


Exhibit 5 shows that the most common agreement in 2013 was for \$0.81 - \$1.00, whereas in 2012 the most common increase was in the \$0.61 - \$0.80 range.

Exhibit 5

Details for first year settlements shown as dollars: 2012 and 2013-September

Settlements by Region

First year settlements in 2013 ranged from a low of 1.3 percent (median = 1.7 percent) in the Mountain-Northern Plains region to a high of 2.7 percent (median = 2.4 percent) in New England and 2.7 percent (median = 2.7 percent) in the Southwest Pacific region, as shown in **Exhibit 6**.

Exhibit 7 shows the regions with the dollar amount of their agreements. The low was the Mountain-Northern Plains region at \$0.54 (median = \$0.73) and the high was the Northeast region at \$1.55 (median = \$1.73).

Exhibit 6

Settlements by region shown as percents

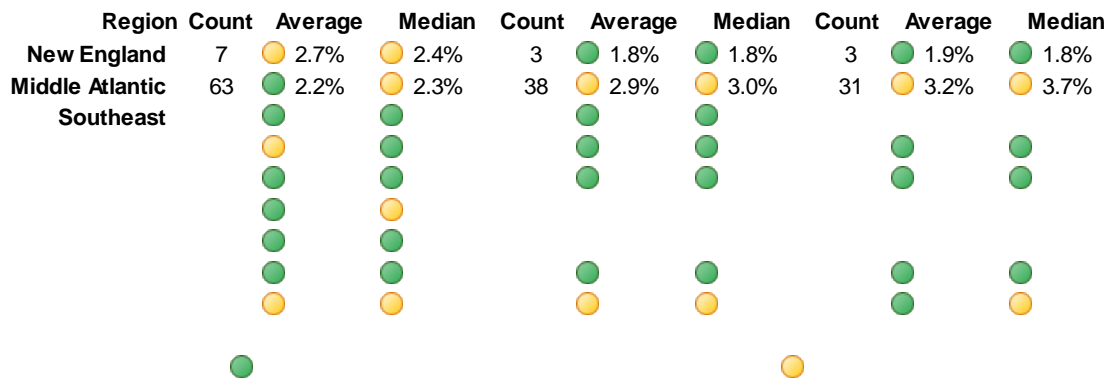
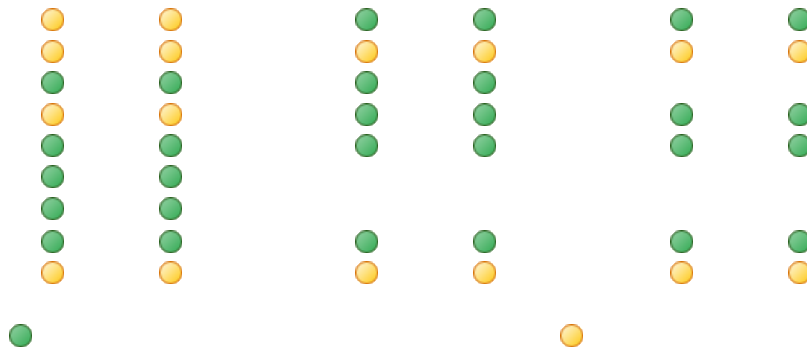


Exhibit 7

Settlements by region shown as dollar amounts



Regions

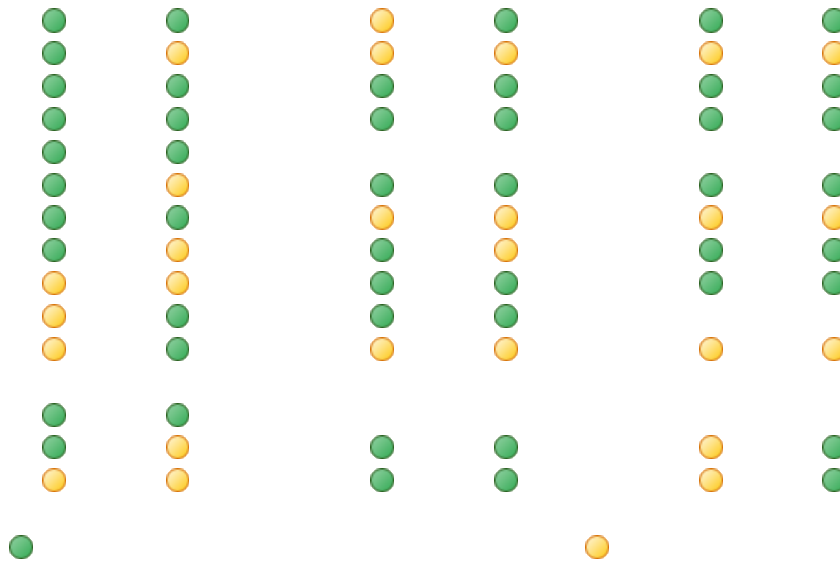
New England: CT, MA, ME, NH, RI, VT. Middle Atlantic: DC, DE, MD, NJ, NY, PA. Southeast: AL, FL, GA, KY, MS, NC, SC, TN, VA. East North Central: IL, IN, MI, MN, OH, WI, WV. West North Central: IA, KS, MO, NE. South Central: AR, LA, NM, OK, TX. Mountain-Northern Plains: CO, MT, ND, SD, UT, WY. Northwest: AK, ID, OR, WA. Southwest Pacific: AZ, CA, HI, NV.

Settlements by Craft

First year settlements in 2013 ranged from a low of 1.5 percent (median = 1.9 percent) for Insulators to a high of 2.7 percent for Teamsters (median = 2.6 percent), as shown in **Exhibit 8**.

Exhibit 8

Settlements by craft shown as percents



The following associations sponsor this report:

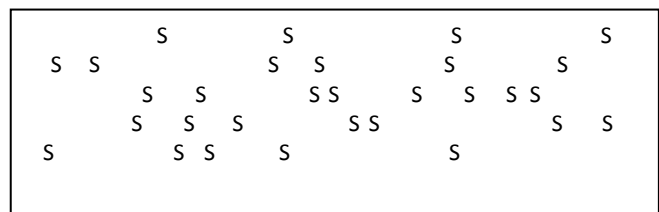
- Associated General Contractors of America (AGC)
- Finishing Contractors Association (FCA)
- International Council of Employers of Bricklayers and Allied Craftworkers (ICE)
- Mechanical Contractors Association of America (MCAA)
- National Association of Construction Boilermaker Employers (NACBE)
- National Electrical Contractors Association (NECA)
- National Fire Sprinkler Association (NFSA)
- North American Contractors Association (NACA)
- Sheet Metal and Air Conditioning Contractors' National Association (SMACNA)
- The Association of Union Constructors (TAUC)

Additional reports are available upon request. Companies/contractors, chapters, and local affiliates who are members of CLRC's sponsor associations (see p. 4) receive discounted rates.

Report	Description	Benefit
Market Share Analysis	Shows what percent of a given industry (e.g., plumbing/pipefitting, carpenters) is worked by union contractors.	Allows management and labor to more precisely define their share of the market, and more importantly, the trend over time. Also, can document the impact of specific programs (e.g., market recovery, new classifications).
Union – Nonunion Wage and Fringe Benefits Comparison	Compares a specific local's wage and fringe benefits package to nonunion data for that craft in the same geographic region.	Tangibly shows the difference in both dollars and percents between union and nonunion pay and fringe benefits.
Contract Costing	Provides a detailed cost analysis of 8–12 categories in a contract (e.g., 2 nd shift, foreman ratio, clean-up time) on a per employee per hour and total contract cost basis.	Helps the parties in collective bargaining better understand the real costs associated with contract language clauses.
Wage and Fringe Benchmark Comparison	Graphs actual wage and fringe benefits rates compared to indexes (e.g., CPI, nonunion) over time to show the trend.	Compares actual pay to what it would have been using an index.
Custom	Tell us what you are looking for, we can probably help you.	Offers you greater understanding and useful data to use during collective bargaining or internal business decisions.

Construction Labor Research Council

1250 Connecticut Avenue, NW
 Suite 200
 Washington, DC 20036
 202.347.8440
www.clrcconsulting.org



2013 SETTLEMENTS

	Year 1	Year 2	Year 3	Year 4	\$ Diff 1-2	\$ Diff 2-3	\$ Diff 3-4	% Diff 1-2	% Diff 2-3	% Diff 3-4
Bricklayers										
BIRMINGHAM,ALABAMA	\$31.38	\$32.30			\$0.92			2.9%	0.0%	
HUNTSVILLE, ALABAMA	\$31.38	\$32.30			\$0.92			2.9%	0.0%	
BAKERSFIELD, CALIFO	\$46.80	\$47.51	\$48.57		\$0.71	\$1.06		1.5%	2.2%	
FRESNO, CALIFORNIA	\$55.30	\$57.70	\$59.95		\$2.40	\$2.25		4.3%	3.9%	
LOS ANGELES, CALIFO	\$49.01	\$50.85	\$51.85	\$52.85	\$1.84	\$1.00	\$1.00	3.8%	2.0%	1.9%
MONTEREY, CALIFORNI	\$60.28	\$62.28	\$64.53		\$2.00	\$2.25		3.3%	3.6%	
OAKLAND, CALIFORNIA	\$61.50	\$63.50	\$65.75		\$2.00	\$2.25		3.3%	3.5%	
SACRAMENTO, CALIFO	\$56.05	\$57.47	\$59.72		\$1.42	\$2.25		2.5%	3.9%	
SAN BERNARDINO, CAL	\$46.88	\$47.59	\$49.09	\$50.09	\$0.71	\$1.50	\$1.00	1.5%	3.2%	2.0%
SAN FRANCISCO, CALI	\$63.80	\$66.05	\$68.00		\$2.25	\$1.95		3.5%	3.0%	
SANTA ANA,CALIFORNI	\$47.35	\$48.67			\$1.32			2.8%	0.0%	
ATLANTA, GEORGIA	\$27.39	\$28.39			\$1.00			3.7%	0.0%	
BLOOMINGTON, ILLINOI	\$49.22	\$49.92			\$0.70			1.4%	0.0%	
CHICAGO, ILLINOIS	\$61.23	\$62.88	\$64.88	\$67.28	\$1.65	\$2.00	\$2.40	2.7%	3.2%	3.7%
DECATUR, ILLINOIS	\$47.37	\$49.16			\$1.79			3.8%	0.0%	
ROCK ISLAND, ILLINOIS	\$40.64	\$40.64	\$41.89	\$43.14	\$0.00	\$1.25	\$1.25	0.0%	3.1%	3.0%
LOUISVILLE, KENTUCK	\$34.22	\$34.78			\$0.56			1.6%	0.0%	
PADUCAH, KENTUCKY	\$33.78	\$33.96			\$0.18			0.5%	0.0%	
MARQUETTE, MICHIGA	\$40.51	\$41.26			\$0.75			1.9%	0.0%	
DULUTH, MINNESOTA	\$46.56	\$47.46	\$48.46	\$49.56	\$0.90	\$1.00	\$1.10	1.9%	2.1%	2.3%
MINNEAPOLIS, MINNES	\$47.96	\$48.81	\$49.96	\$51.26	\$0.85	\$1.15	\$1.30	1.8%	2.4%	2.6%

2013 SETTLEMENTS

	Year 1	Year 2	Year 3	Year 4	\$	\$	\$	%	%	%
					Diff 1-2	Diff 2-3	Diff 3-4	Diff 1-2	Diff 2-3	Diff 3-4
ROCHESTER, MINNESO	\$46.73	\$47.63	\$48.63	\$49.73	\$0.90	\$1.00	\$1.10	1.9%	2.1%	2.3%
ST. CLOUD, MINNESOT	\$44.74	\$45.64	\$46.64	\$47.74	\$0.90	\$1.00	\$1.10	2.0%	2.2%	2.4%
ATLANTIC CITY, NEW J	\$63.25	\$64.92	\$66.42	\$67.92	\$1.67	\$1.50	\$1.50	2.6%	2.3%	2.3%
CAMDEN, NEW JERSEY	\$63.25	\$64.92	\$66.42	\$67.92	\$1.67	\$1.50	\$1.50	2.6%	2.3%	2.3%
NEWARK, NEW JERSE	\$62.45	\$63.92	\$65.42	\$66.92	\$1.47	\$1.50	\$1.50	2.4%	2.3%	2.3%
PATERSON, NEW JERS	\$62.45	\$63.92	\$65.42	\$66.92	\$1.47	\$1.50	\$1.50	2.4%	2.3%	2.3%
SYRACUSE, NEW YORK	\$45.75	\$46.93	\$48.18		\$1.18	\$1.25		2.6%	2.7%	
			\$47.62		\$1.24	2.7%				

2013 SETTLEMENTS

	Year 1	Year 2	Year 3	Year 4	\$ Diff 1-2	\$ Diff 2-3	\$ Diff 3-4	% Diff 1-2	% Diff 2-3	% Diff 3-4
SUPERIOR, WISCONSI	\$51.38	\$52.26			\$0.88			1.7%	0.0%	
WAUSAU, WISCONSIN	\$46.90	\$47.90			\$1.00			2.1%	0.0%	
OSHKOSH, WISCONSIN	\$46.87	\$47.90			\$1.03			2.2%	0.0%	
CHARLESTON, WEST V	\$46.85	\$47.96			\$1.11			2.4%	0.0%	
Carpenters										
BIRMINGHAM, ALABAMA	\$32.05	\$32.78			\$0.73			2.3%	0.0%	
HUNTSVILLE, ALABAMA	\$29.84	\$29.84			\$0.00			0.0%	0.0%	
	\$51.30	\$52.30			\$1.00			1.9%	0.0%	

2013 SETTLEMENTS

	Year 1	Year 2	Year 3	Year 4	\$ Diff 1-2	\$ Diff 2-3	\$ Diff 3-4	% Diff 1-2	% Diff 2-3	% Diff 3-4
ROCHESTER, MINNESO	\$41.53	\$42.38	\$43.78		\$0.85	\$1.40		2.0%	3.3%	
ST. CLOUD, MINNESOT	\$39.51	\$40.36	\$41.76	\$43.21	\$0.85	\$1.40	\$1.45	2.2%	3.5%	3.5%
COLUMBIA, MISSOURI	\$37.34	\$38.13	\$39.81	\$40.65	\$0.79	\$1.68	\$0.84	2.1%	4.4%	2.1%
KANSAS CITY, MISSOU	\$50.35	\$51.48			\$1.13			2.2%	0.0%	
ST. LOUIS, MISSOURI	\$47.93	\$49.02	\$50.22	\$51.39	\$1.09	\$1.20	\$1.17	2.3%	2.4%	2.3%
ATLANTIC CITY, NEW J	\$64.11	\$65.61	\$67.61	\$70.11	\$1.50	\$2.00	\$2.50	2.3%	3.0%	3.7%
ELIZABETH, NEW JERS	\$64.11	\$65.61	\$67.61	\$70.11	\$1.50	\$2.00	\$2.50	2.3%	3.0%	3.7%
JERSEY CITY, NEW JE	\$64.11	\$65.61	\$67.61	\$70.11	\$1.50	\$2.00	\$2.50	2.3%	3.0%	3.7%
NEWARK, NEW JERSE	\$64.11	\$65.61	\$67.61	\$70.11	\$1.50	\$2.00	\$2.50	2.3%	3.0%	3.7%
TRENTON, NEW JERSE	\$64.11	\$65.61	\$67.61	\$70.11	\$1.50	\$2.00	\$2.50	2.3%	3.0%	3.7%
BERGEN COUNTY, NE	\$64.11	\$65.61	\$67.61	\$70.11	\$1.50	\$2.00	\$2.50	2.3%	3.0%	3.7%
AKRON, OHIO	\$39.97	\$40.62	\$41.68	\$42.74	\$0.65	\$1.06	\$1.06	1.6%	2.6%	2.5%
CANTON, OHIO	\$36.79	\$37.79	\$38.72	\$39.65	\$1.00	\$0.93	\$0.93	2.7%	2.5%	2.4%
CLEVELAND, OHIO	\$43.43	\$44.52	\$45.62	\$46.72	\$1.09	\$1.10	\$1.10	2.5%	2.5%	2.4%
COLUMBUS, OHIO	\$36.33	\$37.46			\$1.13			3.1%	0.0%	
LIMA, OHIO	\$38.28	\$39.17			\$0.89			2.3%	0.0%	
MARIETTA, OHIO	\$41.33	\$42.14			\$0.81			2.0%	0.0%	
PORTSMOUTH, OHIO	\$43.40	\$45.43			\$2.03			4.7%	0.0%	
STEUBENVILLE, OHIO	\$39.21	\$40.21	\$41.21	\$42.21	\$1.00	\$1.00	\$1.00	2.6%	2.5%	2.4%
TOLEDO, OHIO	\$43.37	\$44.27			\$0.90			2.1%	0.0%	
PORTLAND, OREGON	\$45.62	\$46.62	\$47.62	\$48.62	\$1.00	\$1.00	\$1.00	2.2%	2.1%	2.1%
PROVIDENCE, RHODE I	\$53.20	\$54.20	\$55.20	\$56.20	\$1.00	\$1.00	\$1.00	1.9%	1.8%	1.8%

2013 SETTLEMENTS

	Year 1	Year 2	Year 3	Year 4	\$ Diff 1-2	\$ Diff 2-3	\$ Diff 3-4	% Diff 1-2	% Diff 2-3	% Diff 3-4
CHATTANOOGA, TENN	\$27.35	\$27.90			\$0.55			2.0%	0.0%	
MEMPHIS, TENNESSEE	\$30.83	\$31.78			\$0.95			3.1%	0.0%	
NASHVILLE, TENNESSE	\$30.50	\$31.60			\$1.10			3.6%	0.0%	
HOUSTON, TEXAS	\$28.08	\$28.53			\$0.45			1.6%	0.0%	
SPOKANE, WASHINGT	\$38.89	\$38.89			\$0.00			0.0%	0.0%	
APPLETON, WISCONSI	\$46.02	\$46.85			\$0.83			1.8%	0.0%	
JANESVILLE, WISCONS	\$46.02	\$46.85			\$0.83			1.8%	0.0%	
MADISON, WISCONSIN	\$46.02	\$46.85			\$0.83			1.8%	0.0%	
MILWAUKEE, WISCONS	\$52.10	\$52.85			\$0.75			1.4%	0.0%	
CHARLESTON, WEST V	\$44.70	\$45.43			\$0.73			1.6%	0.0%	
Cement Masons										
HUNTSVILLE, ALABAMA	\$28.79	\$29.19			\$0.40			1.4%	0.0%	
SAN DIEGO, CALIFORNI	\$39.67	\$40.92	\$42.17	\$43.42	\$1.25	\$1.25	\$1.25	3.2%	3.1%	3.0%
SAN FRANCISCO, CALI	\$50.74	\$52.29	\$53.84	\$55.54	\$1.55	\$1.55	\$1.70	3.1%	3.0%	3.2%
WASHINGTON, D.C.	\$36.73	\$36.73			\$0.00			0.0%	0.0%	
ATLANTA, GEORGIA	\$28.79	\$29.19			\$0.40			1.4%	0.0%	
CENTRALIA, ILLINOIS	\$40.20	\$41.40			\$1.20			3.0%	0.0%	
CHAMPAIGN, ILLINOIS	\$44.76	\$46.01	\$47.26	\$48.51	\$1.25	\$1.25	\$1.25	2.8%	2.7%	2.6%
CHICAGO, ILLINOIS	\$64.86	\$66.99	\$69.19	\$71.46	\$2.13	\$2.20	\$2.27	3.3%	3.3%	3.3%
DECATUR, ILLINOIS	\$47.14	\$48.32	\$49.50		\$1.18	\$1.18		2.5%	2.4%	
JOLIET, ILLINOIS	\$64.93	\$67.04			\$2.11			3.2%	0.0%	
ROCK ISLAND, ILLINOIS	\$40.50	\$41.44	\$42.64	\$43.49	\$0.94	\$1.20	\$0.85	2.3%	2.9%	2.0%

2013 SETTLEMENTS

	Year 1	Year 2	Year 3	Year 4	\$	\$	\$	%	%	%
					Diff 1-2	Diff 2-3	Diff 3-4	Diff 1-2	Diff 2-3	Diff 3-4
ELGIN, ILLINOIS	\$65.01	\$66.92			\$1.91			2.9%	0.0%	
DU PAGE CTY, ILLINOIS	\$63.30	\$66.91			\$3.61			5.7%	0.0%	
LAKE CTY, ILLINOIS	\$65.03	\$67.13			\$2.10			3.2%	0.0%	
EVANSVILLE, INDIANA	\$39.30	\$40.05			\$0.75			1.9%	0.0%	
FT. WAYNE, INDIANA	\$33.83	\$34.37	\$34.92	\$35.47	\$0.54	\$0.55	\$0.55	1.6%	1.6%	1.6%
INDIANAPOLIS, INDIAN	\$38.85	\$39.60	\$40.35	\$41.10	\$0.75	\$0.75	\$0.75	1.9%	1.9%	1.9%
LAFAYETTE, INDIANA	\$38.20	\$39.20			\$1.00			2.6%	0.0%	
TERRE HAUTE, INDIAN	\$35.15	\$35.90			\$0.75			2.1%	0.0%	
LOUISVILLE, KENTUCK	\$30.40	\$31.05	\$31.55	\$32.05	\$0.65	\$0.50	\$0.50	2.1%	1.6%	1.6%
MINNEAPOLIS, MINNES	\$48.04	\$48.89	\$50.04	\$51.34	\$0.85	\$1.15	\$1.30	1.8%	2.4%	2.6%
ROCHESTER, MINNESO	\$40.91	\$41.81	\$42.81	\$43.91	\$0.90	\$1.00	\$1.10	2.2%	2.4%	2.6%
ST. CLOUD, MINNESOT	\$44.49	\$45.39	\$46.39	\$47.49	\$0.90	\$1.00	\$1.10	2.0%	2.2%	2.4%
KANSAS CITY, MISSOU	\$46.93	\$47.43	\$47.93	\$48.68	\$0.50	\$0.50	\$0.75	1.1%	1.1%	1.6%
ST. LOUIS, MISSOURI	\$44.08	\$45.23	\$46.38	\$47.53	\$1.15	\$1.15	\$1.15	2.6%	2.5%	2.5%
AKRON, OHIO	\$41.53	\$42.59			\$1.06			2.6%	0.0%	
CLEVELAND, OHIO	\$44.11	\$45.34	\$46.32	\$47.30	\$1.23	\$0.98	\$0.98	2.8%	2.2%	2.1%
COLUMBUS, OHIO	\$36.18	\$36.68	\$37.28	\$37.88	\$0.50	\$0.60	\$0.60	1.4%	1.6%	1.6%
DAYTON, OHIO	\$34.83	\$35.58	\$36.38	\$37.13	\$0.75	\$0.80	\$0.75	2.2%	2.2%	2.1%
PORTSMOUTH, OHIO	\$45.42	\$46.36	\$47.29	\$48.24	\$0.94	\$0.93	\$0.95	2.1%	2.0%	2.0%
YOUNGSTOWN, OHIO	\$41.86	\$42.86			\$1.00			2.4%	0.0%	
PORTLAND, OREGON	\$42.46	\$43.31	\$45.86	\$46.71	\$0.85	\$2.55	\$0.85	2.0%	5.9%	1.9%
CHATTANOOGA, TENN	\$28.41	\$28.95			\$0.54			1.9%	0.0%	

2013 SETTLEMENTS

	Year 1	Year 2	Year 3	Year 4	\$ Diff 1-2	\$ Diff 2-3	\$ Diff 3-4	% Diff 1-2	% Diff 2-3	% Diff 3-4
KNOXVILLE, TENNESSE	\$28.41	\$28.95			\$0.54			1.9%	0.0%	
NASHVILLE, TENNESSE	\$27.65	\$28.05			\$0.40			1.4%	0.0%	
HOUSTON, TEXAS	\$27.37	\$27.37			\$0.00			0.0%	0.0%	
MADISON, WISCONSIN	\$47.21	\$48.06			\$0.85			1.8%	0.0%	
MILWAUKEE, WISCONS	\$49.30	\$49.70			\$0.40			0.8%	0.0%	
CHARLESTON, WEST V	\$43.18	\$43.98			\$0.80			1.9%	0.0%	
Crane Operators										
HUNTSVILLE, ALABAMA	\$31.88	\$31.88			\$0.00			0.0%	0.0%	
LOS ANGELES, CALIFO	\$59.37	\$61.07			\$1.70			2.9%	0.0%	
SAN DIEGO, CALIFORNI	\$56.83	\$58.50			\$1.67			2.9%	0.0%	
SAN FRANCISCO, CALI	\$66.27	\$68.32	\$70.37	\$72.47	\$2.05	\$2.05	\$2.10	3.1%	3.0%	3.0%
WASHINGTON, D.C.	\$40.69	\$41.91			\$1.22			3.0%	0.0%	
TAMPA, FLORIDA	\$40.01	\$40.76			\$0.75			1.9%	0.0%	
ATLANTA, GEORGIA	\$38.58	\$39.58			\$1.00			2.6%	0.0%	
CHICAGO, ILLINOIS	\$72.35	\$74.70	\$77.05	\$79.40	\$2.35	\$2.35	\$2.35	3.2%	3.1%	3.0%
FT. WAYNE, INDIANA	\$44.13	\$45.23	\$45.98	\$46.33	\$1.10	\$0.75	\$0.35	2.5%	1.7%	0.8%
HENDERSON, KENTUC	\$39.13	\$40.26			\$1.13			2.9%	0.0%	
DETROIT, MICHIGAN	\$56.79	\$59.09			\$2.30			4.1%	0.0%	
MINNEAPOLIS, MINNES	\$48.64	\$49.54	\$50.89	\$52.39	\$0.90	\$1.35	\$1.50	1.9%	2.7%	2.9%
ST. LOUIS, MISSOURI	\$51.42	\$53.07	\$54.17	\$55.32	\$1.65	\$1.10	\$1.15	3.2%	2.1%	2.1%
AKRON, OHIO	\$44.74	\$45.84	\$46.89	\$47.94	\$1.10	\$1.05	\$1.05	2.5%	2.3%	2.2%
CINCINNATI, OH	\$43.25	\$44.35	\$45.40	\$46.45	\$1.10	\$1.05	\$1.05	2.5%	2.4%	2.3%

2013 SETTLEMENTS

	Year 1	Year 2	Year 3	Year 4	\$ Diff 1-2	\$ Diff 2-3	\$ Diff 3-4	% Diff 1-2	% Diff 2-3	% Diff 3-4
COLUMBUS, OHIO	\$43.25	\$44.35	\$45.40	\$46.45	\$1.10	\$1.05	\$1.05	2.5%	2.4%	2.3%
DAYTON, OHIO	\$43.25	\$43.84			\$0.59			1.4%	0.0%	
TOLEDO, OHIO	\$44.00	\$45.10	\$46.15	\$47.20	\$1.10	\$1.05	\$1.05	2.5%	2.3%	2.3%
PORTLAND, OREGON	\$47.72	\$48.51	\$49.30		\$0.79	\$0.79		1.7%	1.6%	
CHATTANOOGA, TENN	\$33.84	\$34.49			\$0.65			1.9%	0.0%	
KNOXVILLE, TENNESSE	\$33.84	\$34.49			\$0.65			1.9%	0.0%	
MEMPHIS, TENNESSEE	\$33.72	\$34.87			\$1.15			3.4%	0.0%	
NASHVILLE, TENNESSE	\$33.72	\$34.87			\$1.15			3.4%	0.0%	
DALLAS, TEXAS	\$35.72	\$36.82			\$1.10			3.1%	0.0%	
MADISON, WISCONSIN	\$52.62	\$53.57			\$0.95			1.8%	0.0%	
MILWAUKEE, WISCONS	\$53.74	\$54.94	\$56.24	\$57.79	\$1.20	\$1.30	\$1.55	2.2%	2.4%	2.8%
CHARLESTON, WEST V Ironworkers-Struct.	\$49.76	\$50.94			\$1.18			2.4%	0.0%	
ANCHORAGE, ALASKA	\$56.09	\$58.13			\$2.04			3.6%	0.0%	
BIRMINGHAM, ALABAMA	\$36.11	\$36.11			\$0.00			0.0%	0.0%	
HUNTSVILLE, ALA	\$35.20	\$37.12	\$38.44	\$39.15	\$1.92	\$1.71	\$1.65	5.5%	4.3%	4.1%

2013 SETTLEMENTS

	Year 1	Year 2	Year 3	Year 4	\$ Diff 1-2	\$ Diff 2-3	\$ Diff 3-4	% Diff 1-2	% Diff 2-3	% Diff 3-4
TAMPA, FLORIDA	\$39.34	\$40.07			\$0.73			1.9%	0.0%	
ATLANTA, GEORGIA	\$33.74	\$34.34			\$0.60			1.8%	0.0%	
BURLINGTON, IOWA	\$41.34	\$42.89			\$1.55			3.7%	0.0%	
CEDAR RAPIDS, IOWA	\$41.57	\$41.57			\$0.00			0.0%	0.0%	
SIOUX CITY, IOWA	\$32.29	\$33.46			\$1.17			3.6%	0.0%	
CHICAGO, ILLINOIS	\$73.04	\$75.11			\$2.07			2.8%	0.0%	
SOUTHWEST, ILLINOIS	\$52.60	\$53.70			\$1.10			2.1%	0.0%	
ROCK ISLAND, ILLINOIS	\$47.99	\$49.67	\$51.02	\$52.47	\$1.68	\$1.35	\$1.45	3.5%	2.7%	2.8%
WICHITA, KANSAS	\$30.50	\$30.70			\$0.20			0.7%	0.0%	
ASHLAND, KENTUCKY	\$50.45	\$51.47			\$1.02			2.0%	0.0%	
PADUCAH, KENTUCKY	\$42.17	\$43.46			\$1.29			3.1%	0.0%	
BATON ROUGE, LOUISI	\$28.13	\$28.86			\$0.73			2.6%	0.0%	
NEW ORLEANS, LOUISI	\$28.08	\$28.08			\$0.00			0.0%	0.0%	
SHREVEPORT, LOUISIA	\$28.18	\$28.88			\$0.70			2.5%	0.0%	
BOSTON, MASSACHUS	\$64.25	\$67.11			\$2.86			4.5%	0.0%	
SPRINGFIELD, MASSAC	\$53.95	\$55.68			\$1.73			3.2%	0.0%	
BALTIMORE, MARYLAN	\$43.44	\$43.93			\$0.49			1.1%	0.0%	
PORTLAND, MAINE	\$41.62	\$42.09			\$0.47			1.1%	0.0%	
DETROIT, MICHIGAN	\$57.96	\$58.71			\$0.75			1.3%	0.0%	
MARQUETTE, MICHIGA	\$48.11	\$48.76	\$49.51	\$50.26	\$0.65	\$0.75	\$0.75	1.4%	1.5%	1.5%
DULUTH, MINNESOTA	\$49.86	\$50.91	\$52.46	\$54.11	\$1.05	\$1.55	\$1.65	2.1%	3.0%	3.1%
ST. PAUL, MINNESOTA	\$54.70	\$55.60	\$56.95	\$58.45	\$0.90	\$1.35	\$1.50	1.6%	2.4%	2.6%

2013 SETTLEMENTS

	Year 1	Year 2	Year 3	Year 4	\$ Diff 1-2	\$ Diff 2-3	\$ Diff 3-4	% Diff 1-2	% Diff 2-3	% Diff 3-4
KANSAS CITY, MISSOU	\$53.85	\$55.50	\$57.05	\$58.55	\$1.65	\$1.55	\$1.50	3.1%	2.8%	2.6%
ST. LOUIS, MISSOURI	\$52.59	\$53.69	\$54.84	\$56.04	\$1.10	\$1.15	\$1.20	2.1%	2.1%	2.2%
JACKSON, MISSISSIPPI	\$27.09	\$27.09			\$0.00			0.0%	0.0%	
BILLINGS, MONTANA	\$44.19	\$44.92			\$0.73			1.7%	0.0%	
FARGO, NORTH DAKOT	\$45.24	\$45.24			\$0.00			0.0%	0.0%	
OMAHA, NEBRASKA	\$37.82	\$38.91			\$1.09			2.9%	0.0%	
ATLANTIC CITY, NEW J	\$67.60	\$71.15			\$3.55			5.3%	0.0%	
CAMDEN, NEW JERSEY	\$65.75	\$67.48			\$1.73			2.6%	0.0%	
NEWARK, NEW JERSE	\$75.44	\$79.09			\$3.65			4.8%	0.0%	
ALBUQUERQUE, NEW	\$37.47	\$37.47			\$0.00			0.0%	0.0%	
LAS VEGAS, NEVADA	\$57.13	\$58.58			\$1.45			2.5%	0.0%	
NEWBURGH, NEW YOR	\$70.55	\$72.55			\$2.00			2.8%	0.0%	
ROCHESTER, NEW YO	\$45.34	\$46.14	\$47.34		\$0.80	\$1.20		1.8%	2.6%	
SYRACUSE, NEW YORK	\$46.65	\$48.45	\$49.65	\$50.85	\$1.80	\$1.20	\$1.20	3.9%	2.5%	2.4%
UTICA, NEW YORK	\$45.64	\$46.51			\$0.87			1.9%	0.0%	
CANTON, OHIO	\$40.90	\$42.15			\$1.25			3.1%	0.0%	
COLUMBUS, OHIO	\$44.29	\$45.29			\$1.00			2.3%	0.0%	
DAYTON, OHIO	\$44.12	\$44.68	\$45.48	\$46.48	\$0.56	\$0.80	\$1.00	1.3%	1.8%	2.2%
TOLEDO, OHIO	\$47.37	\$47.37			\$0.00			0.0%	0.0%	
YOUNGSTOWN, OHIO	\$46.15	\$46.94	\$48.09	\$49.24	\$0.79	\$1.15	\$1.15	1.7%	2.4%	2.4%
OKLAHOMA CITY, OKLA	\$34.92	\$35.40			\$0.48			1.4%	0.0%	
TULSA, OKLAHOMA	\$30.65	\$31.35			\$0.70			2.3%	0.0%	

Year 1	Year 2	Year 3	Year 4	\$	\$	\$	%	%	%
				Diff 1-2	Diff 2-3	Diff 3-4	Diff 1-2	Diff 2-3	Diff 3-4

2013 SETTLEMENTS

Year 1	Year 2	Year 3	Year 4	\$	\$	\$	%	%	%
				Diff 1-2	Diff 2-3	Diff 3-4	Diff 1-2	Diff 2-3	Diff 3-4

2013 SETTLEMENTS

	Year 1	Year 2	Year 3	Year 4	\$	\$	\$	%	%	%
					Diff 1-2	Diff 2-3	Diff 3-4	Diff 1-2	Diff 2-3	Diff 3-4
ELGIN, ILLINOIS	\$58.07	\$59.97			\$1.90			3.3%	0.0%	
WOOD RIVER, ILLINOIS	\$46.37	\$47.63			\$1.26			2.7%	0.0%	
O'FALLON, ILLINOIS	\$46.37	\$47.62			\$1.25			2.7%	0.0%	
ALTON, ILLINOIS	\$46.37	\$47.63			\$1.26			2.7%	0.0%	
GRANITE CITY, ILLINOI	\$45.95	\$47.62			\$1.67			3.6%	0.0%	
LAFAYETTE, INDIANA	\$32.48	\$33.03	\$33.61	\$34.03	\$0.55	\$0.58	\$0.42	1.7%	1.8%	1.2%
LOUISVILLE, KENTUCK	\$26.95	\$27.50			\$0.55			2.0%	0.0%	
PADUCAH, KENTUCKY	\$30.35	\$31.20			\$0.85			2.8%	0.0%	
MARQUETTE, MICHIGA	\$33.23	\$33.57	\$33.90	\$34.23	\$0.34	\$0.33	\$0.33	1.0%	1.0%	1.0%
SAGINAW, MICHIGAN	\$31.30	\$31.59			\$0.29			0.9%	0.0%	
MANKATO, MINNESOTA	\$33.20	\$34.05	\$34.95	\$36.00	\$0.85	\$0.90	\$1.05	2.6%	2.6%	3.0%
MINNEAPOLIS, MINNES	\$44.04	\$44.90	\$46.30	\$47.75	\$0.86	\$1.40	\$1.45	2.0%	3.1%	3.1%
ROCHESTER, MINNESO	\$35.27	\$36.12	\$37.02	\$38.07	\$0.85	\$0.90	\$1.05	2.4%	2.5%	2.8%
ST. CLOUD, MINNESOT	\$35.89	\$36.74	\$37.64	\$38.69	\$0.85	\$0.90	\$1.05	2.4%	2.4%	2.8%
COLUMBIA, MISSOURI	\$31.76	\$32.16	\$32.81	\$33.81	\$0.40	\$0.65	\$1.00	1.3%	2.0%	3.0%
JEFFERSON CITY, MISS	\$31.76	\$32.16	\$32.81	\$33.81	\$0.40	\$0.65	\$1.00	1.3%	2.0%	3.0%
ROLLA, MISSOURI	\$32.56	\$32.96	\$33.61	\$34.61	\$0.40	\$0.65	\$1.00	1.2%	2.0%	3.0%
SPRINGFIELD, MISSOU	\$29.91	\$30.43	\$31.15	\$31.89	\$0.52	\$0.72	\$0.74	1.7%	2.4%	2.4%
ATLANTIC CITY, NEW J	\$52.65	\$52.65	\$54.30	\$56.30	\$0.00	\$1.65	\$2.00	0.0%	3.1%	3.7%
CAMDEN, NEW JERSEY	\$52.65	\$52.65	\$54.30	\$56.30	\$0.00	\$1.65	\$2.00	0.0%	3.1%	3.7%
ELIZABETH, NEW JERS	\$52.65	\$52.65	\$54.30	\$56.30	\$0.00	\$1.65	\$2.00	0.0%	3.1%	3.7%
JERSEY CITY, NEW JE	\$52.65	\$52.65	\$54.30	\$56.30	\$0.00	\$1.65	\$2.00	0.0%	3.1%	3.7%

Year 1	Year 2	Year 3	Year 4	\$	\$	\$	%	%	%
				Diff 1-2	Diff 2-3	Diff 3-4	Diff 1-2	Diff 2-3	Diff 3-4